



# Why choose a **Breathe Partner?**

Enhance your experience and maximise  
the value of Breathe's software



Whilst you can purchase Breathe directly, **working with an experienced Breathe Partner can unlock a host of additional benefits**, providing a more comprehensive and tailored solution for your business.

Here's how working with a Breathe Partner can enhance your experience and maximise the value of our software:



## 1. Expert HR guidance and strategic alignment

### → Holistic HR solutions

Partners are typically HR consultants themselves, meaning they understand the broader HR landscape beyond just software. They can help you identify your specific HR challenges and strategically integrate our software within your existing HR framework.

### → Needs assessment & best fit

A Breathe Partner can conduct a deeper dive into your HR processes and recommend the specific add-ons and configurations of our software that best suit your unique business requirements. This ensures you're not just buying software, but a solution optimised for your operations.

### → Industry best practices

Benefit from the Partners extensive knowledge of HR best practices across various industries. They can guide you on how to leverage our software to achieve compliance, improve efficiency, and foster a positive employee experience.

## 2. Enhanced support and personalised assistance

### → Local & responsive support

Many Partners offer localised support, meaning faster response times and a more personalised touch than a centralised support team. You'll often have a dedicated point of contact who understands your business context.

### → HR admin assistance

Beyond technical support, some Partners can provide ongoing HR administrative assistance, helping you manage day-to-day HR tasks and freeing up your internal resources.

### → Tailored product training

While we offer product training, Partners can provide more bespoke training sessions, focusing on the specific features and workflows relevant to your team and industry. This can lead to faster adoption and greater proficiency among your users.



### 3. Added value and flexibility

#### → Greater trial periods

Partners often have the flexibility to offer extended trial periods, allowing you more time to thoroughly evaluate our software within your own environment before making a full commitment. This reduces risk and increases confidence in your investment.

#### → Bundled services

Partners can bundle our software with other HR services they offer, such as HR consulting, compliance audits, or talent acquisition support, creating a more integrated and cost-effective overall solution.

#### → Long-term partnership

Engaging with a Partner establishes a long-term partnership that extends beyond the initial software implementation. They can become a trusted advisor for your evolving HR needs, helping you adapt and grow.

In summary, while direct purchase offers simplicity, **choosing a Breathe Partner provides a richer, more supportive, and strategically aligned path** to optimising your HR processes with our software. They act as an extension of your team, providing expert guidance, personalised support, and valuable additional services that can significantly enhance your return on investment.



**In the know:** Partners are at the forefront of our technology, they help shape our tech, feedback directly to their dedicated contacts and have access to the latest updates to help ensure that Breathe fits you now, and in the future.

